GYMDESK · STRIKING-GYM SOFTWARE

ASK EVERY VENDOR THE SAME QUESTIONS

Ask every vendor on your shortlist the same questions, side by side. Write the answer they give you, not the one on their homepage. A blank box is an answer too.

Vendor A: _____

Vendor B: _____

Vendor C: _____

1 · Drop-ins and travelers

the week-pass visitor

QUESTION	VENDOR A	VENDOR B	VENDOR C
Can a traveler buy a drop-in or week pass online? before they turn up at the door			
Is the waiver signed before the first class? in the booking form, not on a clipboard			
Does a visitor count as an active member on my bill? the one that moves your price tier			

2 · A second recurring charge

membership plus something

QUESTION	VENDOR A	VENDOR B	VENDOR C
Can a member carry a monthly locker on top of a membership? both billing on schedule			
A block of privates or a squad fee as well? any second thing paid monthly			

3 · Armbands, khan, or nothing

your levels, not karate belts

QUESTION	VENDOR A	VENDOR B	VENDOR C
Can I build my own levels, or skip ranks entirely? pra jiad, khan, or no grading			
Is rank tracking on the plan I'd buy? or only on a higher tier			

4 · Fight team, privates, gear

the rest of the room

QUESTION	VENDOR A	VENDOR B	VENDOR C
Can the fight team have classes fitness members can't book? plus a roster of who's on which card			
Are privates booked on a coach's calendar and paid at booking? not in the DMs			
Can gear go on the member's card at the desk? no cash box, no IOU			

5 · Trials and kids

the first class and the family bill

QUESTION	VENDOR A	VENDOR B	VENDOR C
Can a trial book itself from my website, with automatic follow-up? and a list of who came once			
Do siblings share one bill, with a parent signing the waiver? family accounts			

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COST, SWITCHING, THE YEAR

Prices look close until you put your member count and a year of fees next to each one. Fill this in from the vendor's own answers.

Members today: _____
Travelers in a busy month: ___
Monthly dues: $_____

6 · What it really costs

ask for the number at your size

QUESTION	VENDOR A	VENDOR B	VENDOR C
What's the price at my member count? today, and at the next band up			
Is there a percentage or platform fee on top of card processing? a 1% fee grows with your dues			
Which features I need are add-ons or on a higher tier? branded app, website, CRM, extra location			

7 · Switching over

the part nobody prices

QUESTION	VENDOR A	VENDOR B	VENDOR C
Can my members' saved cards move over from my current system? so nobody re-enters a card			
Is there a contract, or is it month to month? and how long is the free trial			

First-year cost, fees included

LINE	VENDOR A	VENDOR B	VENDOR C
Base plan × 12 months			
Add-ons × 12 months app, website, CRM			
Platform or percentage fees for the year on top of card processing			
Setup or migration			
First-year total fees included			

The three that matter most: how it counts a drop-in, whether a member can carry a locker on top of a membership, and what a year costs with fees included.